SAMPLE HTML CODED RESUME RESULTS

Hunter S. Jobseeker

12013 Future Drive New York, NY 10019 Residence (305) 555-1212 Message (305) 555-1213 Email: jobseeker@internet.com

Objective

Marketing, public relations or sales position with a medical equipment company.

Sales Experience

March 1993 to Present

Commissioned Salesperson -- Fine Jewelry Macy's Department Store, New York, New York

> Sell men's and women's jewelry, develop positive customer relations, provide sales promotion support for upper management, and maintain a product inventory worth up to \$3 million. Achieved 100 percent or more of sales quota since employed.

May 1990 to November 1992

Commissioned Salesperson -- Men's Suits Barney's, New York, New York

- Sold men's suits, established customer relations, handled staff scheduling duties, and ordered merchandise. kept track of market trends and effectively reformatted the store's accounting system as it pertained to this department.
- Ranked first, second, or third in every sales program during period of employment.

Additional Experience

June 1987 to November 1989

- Part-time and summer employment experience: Zoo Worker, Bronx Zoo, New York, summer 1987.
- Word Processor and Medical Records Assistant, Mercy Hospital, New York, September 1987 - November 1989.

Education

Bachelor of Arts in Biology -- December 1989 Columbia University GPA: 3.5/4.0

Activities

Vice President 1989, Social Chair 1987, Pi Beta Phi Sorority